Due Diligence Done Right

Avoid Surprises in Your Next Investment

Now, for tomorrow

What is Due Diligence

Due diligence is the process of reviewing a potential investment after an offer has been made or a letter of intent has been signed, but before making a final commitment.

It's the investor's opportunity to confirm that the business or asset is exactly what it appears to be and that there are no hidden surprises.

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Common Uses of Due Diligence

Mergers & Acquisitions

Assessing risks and validating information before combining businesses

Investment Decisions

Validating key information before committing capital

Strategic Partnerships

Ensuring well-informed decisions before formal agreements

Commercial Contracts

Reviewing significant contractual arrangements

Lending Arrangements

Assessing creditworthiness and risk exposure

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Areas of Focus in Due Diligence

Business Due Diligence
Market position, competitive landscape, growth potential

Legal Due Diligence
Compliance, contracts, litigation, regulatory matters

Financial Due Diligence
Financial statements, cash flow, revenue quality

Environmental Due Diligence
Environmental liabilities and compliance

HR Due Diligence
Employee matters, compensation, benefits, culture

Operational & Technical
Systems, processes, technology infrastructure

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Benefits of Due Diligence

Identify Risks

Spot potential issues early

Informed Decisions

Make choices with full knowledge

Promote Transparency

Build trust between parties

Strengthen Position

Improve negotiation leverage

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Translating Findings into Deal Value - The Critical Question

“Do the findings affect the investment/proposed purchase price?”

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